



In association with



CAR DEALERSHIPS OF THE FUTURE?

Brought to you by [Cars.co.za](https://www.cars.co.za) in association with Absa – respected consumer journalist Wendy Knowler chats with NADA chairperson Mark Dommissie and Absa’s general manager of dealer relationships, Fulufhelo Mandane, about how changes to the way in which cars are being sold during the Covid-19 pandemic will shape the way vehicle dealerships do business in the future.

Social commentators say Covid-19 has accelerated many trends by at least 3 to 5 years. Will most consumers be buying their cars totally online in future, or will dealerships continue to dominate the retail landscape, albeit in a modified form? How likely are the recent changes to become fairly permanent?

[Have a listen to the podcast here](#)

